IQX Sales Apps for SAP Fiori are a suite of mobile enabled Fiori Apps to automate your sales processes that are both quick to deploy and flexible to adapt to your unique requirements.

FUNCTIONS

- **Customer Master** - Set-up and validate new customers quickly whilst eliminating duplicate records.
- **Pricing** - Establish sales deals and maintain customer group and specific pricing conditions more easily.
- **Credit** - establish and monitor customer credit limits and release blocked deliveries.
- **Quotes & Orders** - enable your sales representatives to process quotes and orders in the field with confidence.
- **Customer Portal** - let your customers process their own orders, maintain shipping details and track deliveries.

FEATURES

- **Ready to run** web and mobile apps for a fast-start.
- Based on **SAP Fiori** for a familiar and consistent end-user experience.
- **Highly configurable** data model to meet your reporting needs.
- **Excel integration** to load your bulk data and movements, and to analyse your transaction histories.
- Easy to maintain **automated workflow** to ensure that requests are routed appropriately for approval.
- **Mobile approvals** to expedite time-critical requests.
- Integrated with SAP **document management** system to ensure that attachments are accessible and secure.
- **Deep SAP integration** to avoid duplication of master data or business rules.
- Fine-grained SAP access controls and encryption mean that sensitive financial data is highly **secure**.

BENEFITS

- **Accelerate** sales processes with digital forms and workflow automation that will delight your business.
- **Enforce compliance** with sales policies and regulations to delight your auditors.
- Reduce administrative overhead and training by enabling end-users to **self-serve**.
- Improve **accuracy and productivity** by automating validations at point of entry, and by consistently updating master data and transactions based on your business rules.
- Quick, low-risk and cost-effective to deploy.
- **Do your own** customisation and enhancement.

01 Customers
02 Pricing
03 Credit
04 Quote/Orders
05 Self-Service

Accelerate and Control your Sales Processes

Ready to run, mobile responsive, Fiori Apps to automate your Sales Processes

MOBILE SALES
Accessible on any device.
Order History and Custom Pricing.
Available to Promise confirmation.

PRICE CHANGE
Request customer specific pricing.
Show the margin impact to approver.
Collect supporting docs and comments.

Quotations | Mobile Order Entry | Promotional Pricing | Customer Set-up | Customer Portal | Credit Management