



IQX Sales Apps for SAP Fiori are a suite of mobile enabled Fiori Apps to automate your sales processes that are both quick to deploy and flexible to adapt to your unique requirements.

FUNCTIONS

- **Customer Master** - Set-up and validate new customers quickly whilst eliminating duplicate records.
- **Pricing** - Establish sales deals and maintain customer group and specific pricing conditions more easily.
- **Credit** - establish and monitor customer credit limits and release blocked deliveries.
- **Quotes & Orders** - enable your sales representatives to process quotes and orders in the field with confidence.
- **Customer Portal** - let your customers process their own orders, maintain shipping details and track deliveries.



FEATURES

- **Ready to run** web and mobile apps for a fast-start.
- Based on **SAP Fiori** for a familiar and consistent end-user experience.
- **Highly configurable** data model to meet your reporting needs.
- **Excel integration** to load your bulk data and movements, and to analyse your transaction histories.
- Easy to maintain **automated workflow** to ensure that requests are routed appropriately for approval.
- **Mobile approvals** to expedite time-critical requests.
- Integrated with SAP **document management** system to ensure that attachments are accessible and secure.
- **Deep SAP integration** to avoid duplication of master data or business rules.
- Fine-grained SAP access controls and encryption mean that sensitive financial data is highly **secure**.

BENEFITS

- **Accelerate** sales processes with digital forms and workflow automation that will delight your business.
- **Enforce compliance** with sales policies and regulations to delight your auditors.
- Reduce administrative overhead and training by enabling end-users to **self-serve**.
- Improve **accuracy and productivity** by automating validations at point of entry, and by consistently updating master data and transactions based on your business rules.
- Quick, low-risk and cost-effective to deploy.
- **Do your own** customisation and enhancement.



Ready to run, mobile responsive, Fiori Apps to automate your Sales Processes

MOBILE SALES

Accessible on any device.
Order History and Custom Pricing.
Available to Promise confirmation.

Products Lookup		Shopping Cart										
Search for Products		Becker Berlin (Lagerung) - 1020										
Products (6)		Product List <input checked="" type="radio"/>		Total Items: 5		Total Weight: 0.00 KG		Total Value: 0.00 AUD				
Utility Contract	1898	750.00 EUR	PC	Item	Order Quantity	Unit Price	Total	Stock in h...	30.05.2018	25.05.2018	24.05.2018	23
Casings	100-100	33.65 EUR	PC	1898		750.00 EUR / PC	0.00 EUR	0 PC	1 PC	1 PC	1 PC	
1.5" Hex nut gasket neoprene white	100-251	0.50 EUR	PC	100-100		33.65 EUR / PC	0.00 EUR	1771 PC	1 PC	0 PC	2 PC	
Clamp 1.5" Sanclamp	100-260	3.10 EUR	PC	100-260		3.10 EUR / PC	0.00 EUR	0 PC	1 PC	2 PC	0 PC	
Gasket 1.5" Sanclamp neoprene white	100-261	1.25 EUR	PC	100-261		1.25 EUR / PC	0.00 EUR	0 PC	1 PC	0 PC	3 PC	
				P-101		790.00 EUR / PC	0.00 EUR	128 PC	1 PC	1 PC	0 PC	
				Pump PRECISION 101								

Products Lookup		Price Change	
Search for Products		Becker Berlin (Lagerung) - 1020 Group: Bulk buyer	
Products (6)		Search Term: BECKER	
Utility Contract		Address: 4 Blankenburgerweg Berlin 11 13127	
1898		Sales Manager: 1033 Michaela Bayerle	
750.00 EUR		Sub. Sales Manager: 1201 FAB Approver	
PC		Comments:	
Casings		Product List <input checked="" type="radio"/>	
100-100		Request for: <input checked="" type="radio"/> Individual Price <input type="radio"/> Group Price	
33.65 EUR		M...	
PC		1898	
1.5" Hex nut gasket neoprene white		Current Price	
100-251		Request Price	
0.50 EUR		Validity Period	
PC		Special Price	
Clamp 1.5" Sanclamp		List Price	
100-260		750.00 EUR / PC	
3.10 EUR		740.00 EUR / PC	
PC		30/05/2018 - 31/12/2018	
Gasket 1.5" Sanclamp neoprene white		0 EUR / PC	
100-261		750.00 EUR	
1.25 EUR			
PC			

PRICE CHANGE

Request customer specific pricing.
Show the margin impact to approve.
Collect supporting docs and comments.